

## Message Text

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ACTION COME-00

INFO OCT-01 NEA-05 ADP-00 SCI-06 AEC-11 ACDA-19 CIAE-00

INR-09 NSAE-00 RSC-01 DODE-00 EB-11 TRSE-00 RSR-01

INRE-00 AECE-00 /064 W  
----- 096940

P R 200600 Z MAR 73

FM AMEMBASSY NEW DELHI

TO AMCONSUL MADRAS PRIORITY

SECSTATE WASHDC PRIORITY 3236

INFO AMCONSUL BOMBAY

C O N F I D E N T I A L NEW DELHI 3104

E. O. 11652: GDS

TAGS: BEXP, IN

SUBJECT: REQUEST FOR GUIDANCE ON PROVIDING TRADE PROMOTION  
ASSISTANCE TO HOKE INTERNATIONAL LTD.

REF: MADRAS 239

1. FOR MADRAS: SCIENTIFIC ATTACHE DOES NOT RPT NOT HAVE COPY  
OF ZANGGER COMMITTEE LIST, GIVEN EXTREMELY TECHNICAL NATURE  
OF EQUIPMENT INVOLVED AND SENSITIVITY OF SUBJECT, HE BELIEVES  
WE SHOULD ASK WASHINGTON TO MAKE DETERMINATION.

2. FOR DEPARTMENT: TEXT OF REFTEL IS AS FOLLOWS:

QUOTE. THE MADRAS AGENT OF HOKE INTERNATIONAL, LTD.,  
A U. S.- BASED MULTINATIONAL CORPORATION MANUFACTURING  
SPECIALTY VALES AND TUBE FITTINGS, HAS INFORMALLY REQUESTED  
US TO ASSIST HIM WITH A SALES PROMOTION VISIT TO MADRAS ON  
MARCH 27-29 BY TWO SENIOR HOKE EXECUTIVES. THE TEAM WILL  
INCLUDE THE PRESIDENT OF HOKE, ING., DR. W. O. TEETERS, AN  
EXPERT IN FLUID HANDLING IN THE NUCLEAR FIELD, WHO WILL BE  
SEEKING TO SELL VALVES AND " BYROLOK" TUBE FITTINGS AT KALPAKKAM  
AMONT OTHER PLACES. THE TEAM LATER PLANS TO CALL ON INDIAN  
ATOMIC ENERGY COMMISSION OFFICIALS IN BOMBAY AND VISIT TROMBAY.  
WE ARE ANXIOUS TO BE HELPFUL ( SALES POTENTIAL LOOKS GOOD) BUT  
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WONDER WHETHER SOME ( OR ALL) OF HOKE' S PRODUCTS MAY BE ON THE ZANGGER COMMITTEE TRIGGER LIST. PLEASE ADVISE AS SOON AS POSSIBLE. WE WOULD ALSO APPRECIATE RECEIVING ( BY POUCH) APPROPRIATE GUIDANCE AND INFORMATION ABOUT THE TRIGGER LIST FOR FUTURE REFERENCE. END QUOTE.

3. REQUEST DEPARTMENT PROVIDE GUIDANCE FOR MADRAS ASAP.  
MOYNIHAN

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\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* CONFIDENTIAL

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** elyme  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Review Authority:** elyme  
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**Subject:** REQUEST FOR GUIDANCE ON PROVIDING TRADE PROMOTION ASSISTANCE TO HOKE INTERNATIONAL LTD.  
**TAGS:** BEXP, IN  
**To:** COME  
MADRAS  
SECSTATE WASHDC INFO BOMBAY  
**Type:** TE  
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